MOTIVATIONAL ENHANCEMENT THERAPY Motivational Interviewing

Stages of Change

- Precontemplation
- Contemplation
- Determination
- Action
- Maintenance

Basic Principles

- 1. Express Empathy
- 2. Develop Discrepancy
- 3. Avoid Argumentation
- 4. Roll with Resistance
- 5. Support Self-Efficacy

Eliciting Self-Motivational Statements

- Being open to input about drug use and effects
- 2. Acknowledging real or potential problems related to drug use
- 3. Expressing a need, desire, or willingness to change
- 4. Expressing optimism about the possibility of change

Skills Used: Consideration Stages

- Listening with empathy
- Probing
- Presenting personal feedback
- Affirming the client
- Including the spouse without retribution but reflectively

Further Skills: Consideration Stages

- Handling resistance
 - Reflection
 - Reflection with amplification
 - Double sided reflection
 - Shifting focus
 - Rolling with the resistance
- Reframing
- Summarizing

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Skills: Determination Stage

- Recognizing readiness
- Asking key questions
- Discussing a plan
- Communicating free choice
- Consequences of action/inaction
- Information and guidance
- Recapitulating (summarizing)
- Asking for commitment

The Change Plan Worksheet

- The changes I want to make are...
- The most important reasons why I want to make these changes are....
- The steps I plan to take in changing are...
- The way other people can help me are...
- I will know that my plan is working if...
- Some things that could interfere with my plan are...

Ending the Commitment Process

- Recipulating (summarizing)
- Asking for commitment

Follow-up Strategies Review Progress Renew Motivation Redo Commitment Provide Further Treatment As Appropriate